



Northwestern Systems Corporation specializes in the design and fabrication of Vivarium and Laboratory Research Equipment known as the BetterBuilt line of products. We distribute our products throughout North America, Asia and the Middle East with the help of experienced sales and service organizations.

We currently have an opening for a factory direct sales person to support our sales channels in the TBAALAS region. Primary responsibilities for this position will be to:

- Work with clients to understand their needs and provide solutions
- Provide product knowledge and make equipment recommendations
- Present our products and communicate with architects, lab planners, contractors
- Generate new sales leads and build relationships with existing customers

The successful candidate will meet the following requirements:

- Five plus years of experience in laboratory animal research as a facility manager or direct manufacturer/agency sales in the TBAALAS region
- Basic knowledge of cage wash and related equipment
- Willing and able to travel

Applications will be accepted until the position is filled. Interested individuals should send electronic copies of their resume to Human Resources at:

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